



# Lily Systems

The Voice & Data Specialists

Providing local telephony and broadband services in the Market Harborough area

IP Telephony | Video Conferencing | **Fixed Line Services** | LAN Solutions | Satellite Systems

As part of a studio move, HFM approached Lily Systems to help with the **relocation and management** of their **telephone and broadband services**. HFM were fed up with hours of time spent on hold to their old provider and turned to Lily Systems for a **personal, efficient and local** business supplier.



## December 2010 - February 2011: Planning, Installation & Management

Through early consultation sessions, Lily Systems were able to identify a saving of 11% by reducing ongoing line rental costs and calls made to mobiles and international numbers, whilst providing a superior broadband service and a single, local point of contact for any questions or queries.

As part of the studio relocation, Lily Systems handled the installation process and were on hand throughout to ensure that there was no impact upon the normal working operation of HFM. Even in the event of a problem with delayed installation times, Lily Systems were able provide an alternative solution that allowed HFM to meet the original moving deadline. Since the move, Lily Systems have maintained a close working relationship with HFM and in the event of any questions, queries or problems, there is one local number to ring with no auto-attendants and a friendly member of the Lily Team.

*'After nightmares with other providers, it has been a pleasure to experience our one-to-one dealings with Lily Systems. Their friendly team have kept us fully informed at every stage and have made the usual stressful time of premises relocation a lot less hassle'.*

**Chris Jones, Co-Owner, HFM**

## About Lily Systems



Lily Systems, the Voice & Data Specialists bring together a team with over twenty years experience in IP Networking and Communications. With the goal of bringing the most advanced technology on the market, Lily Systems provide converged IP applications and unified communications solutions, to our clients operations across the United Kingdom.



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